

**RMWG 2023 Annual Sales Analysis**

	Inventory Received			Inventory Sold			Unsold
	# Items	Avg Price	Total Price	# Items	Avg Price	Total Price	

<b>Category 1 ACCESSORIES</b>								
10	Bag	159	\$ 25.35	\$ 4,031.00	104	\$ 21.85	\$ 2,272.00	\$ 1,759.00
11	Belt	0	-	\$ -	0	-	\$ -	\$ -
12	Bracelet	24	\$ 48.71	\$ 1,169.00	9	\$ 27.11	\$ 244.00	\$ 925.00
13	Hair Decoration	1	\$ 10.00	\$ 10.00	0	-	\$ -	\$ 10.00
14	Hat	54	\$ 21.04	\$ 1,136.00	19	\$ 17.42	\$ 331.00	\$ 805.00
15	Earrings	5	\$ 15.00	\$ 75.00	1	\$ 15.00	\$ 15.00	\$ 60.00
16	Necklace	52	\$ 39.37	\$ 2,047.00	10	\$ 21.90	\$ 219.00	\$ 1,828.00
17	Pin	80	\$ 11.16	\$ 893.00	73	\$ 11.05	\$ 807.00	\$ 86.00
18	Jewelry Set	0	-	\$ -	0	-	\$ -	\$ -
19	Men's Accessory	0	-	\$ -	0	-	\$ -	\$ -
	Accessories Total	<b>375</b>		<b>\$ 9,361.00</b>	<b>216</b>		<b>\$ 3,888.00</b>	<b>\$ 5,473.00</b>

<b>Category 2 BABY AND CHILDRENS</b>								
20	Baby Blanket/Quilt	6	\$ 46.67	\$ 280.00	3	\$ 40.00	\$ 120.00	\$ 160.00
21	Baby Clothing	135	\$ 20.61	\$ 2,782.00	46	\$ 19.65	\$ 904.00	\$ 1,878.00
22	Children's Clothing	0	-	\$ -	0	-	\$ -	\$ -
25	Doll	5	\$ 25.00	\$ 125.00	2	\$ 25.00	\$ 50.00	\$ 75.00
26	Doll Clothing	0	-	\$ -	0	-	\$ -	\$ -
27	Stuffed Animal	32	\$ 19.78	\$ 633.00	18	\$ 19.50	\$ 351.00	\$ 282.00
28	Toy	23	\$ 10.48	\$ 241.00	15	\$ 10.07	\$ 151.00	\$ 90.00
	Baby and Childrens Total	<b>201</b>		<b>\$ 4,061.00</b>	<b>84</b>		<b>\$ 1,576.00</b>	<b>\$ 2,485.00</b>

<b>Category 3 CLOTHING</b>								
30	Cape/Coat	1	\$ 80.00	\$ 80.00	0	-	\$ -	\$ 80.00
31	Jacket	1	\$ 55.00	\$ 55.00	0	-	\$ -	\$ 55.00
32	Dress	0	-	\$ -	0	-	\$ -	\$ -
33	Skirt	0	-	\$ -	0	-	\$ -	\$ -
34	Top	4	\$ 70.00	\$ 280.00	2	\$ 97.50	\$ 195.00	\$ 85.00
35	Vest	10	\$ 133.00	\$ 1,330.00	3	\$ 170.00	\$ 510.00	\$ 820.00
36	Sweater	2	\$ 70.00	\$ 140.00	2	\$ 70.00	\$ 140.00	\$ -
37	Ensemble	0	-	\$ -	0	-	\$ -	\$ -
40	Ruana/Poncho	1	\$ 95.00	\$ 95.00	0	-	\$ -	\$ 95.00
41	Boa	10	\$ 20.00	\$ 200.00	2	\$ 20.00	\$ 40.00	\$ 160.00
42	Mittens/Gloves	65	\$ 28.32	\$ 1,841.00	49	\$ 30.94	\$ 1,516.00	\$ 325.00
43	Scarf	210	\$ 63.45	\$ 13,324.00	79	\$ 61.44	\$ 4,854.00	\$ 8,470.00
44	Scarf Set	3	\$ 66.67	\$ 200.00	1	\$ 125.00	\$ 125.00	\$ 75.00
45	Shawl	50	\$ 77.10	\$ 3,855.00	17	\$ 68.24	\$ 1,160.00	\$ 2,695.00
46	Socks	45	\$ 34.22	\$ 1,540.00	28	\$ 32.54	\$ 911.00	\$ 629.00
47	Shoes/Clogs	1	\$ 25.00	\$ 25.00	1	\$ 25.00	\$ 25.00	\$ -
49	Men's Clothing	0	-	\$ -	0	-	\$ -	\$ -
	Clothing Total	<b>403</b>		<b>\$ 22,965.00</b>	<b>184</b>		<b>\$ 9,476.00</b>	<b>\$ 13,489.00</b>

<b>Category 5 FOR THE HOME</b>								
50	Afghan/Throw	5	\$ 97.00	\$ 485.00	5	\$ 97.00	\$ 485.00	\$ -
51	Blanket/Quilt	1	\$ 50.00	\$ 50.00	0	-	\$ -	\$ 50.00
52	Pillow	6	\$ 55.83	\$ 335.00	0	-	\$ -	\$ 335.00
54	Mat: Bath/Table	18	\$ 17.89	\$ 322.00	2	\$ 18.00	\$ 36.00	\$ 286.00
55	Napkins	1	\$ 24.00	\$ 24.00	1	\$ 24.00	\$ 24.00	\$ -
56	Placemat	30	\$ 40.00	\$ 1,200.00	17	\$ 43.06	\$ 732.00	\$ 468.00
57	Runner	53	\$ 44.87	\$ 2,378.00	11	\$ 38.18	\$ 420.00	\$ 1,958.00
58	Tablecloth	0	-	\$ -	0	-	\$ -	\$ -
59	Table Set	0	-	\$ -	0	-	\$ -	\$ -
60	Towel	228	\$ 28.18	\$ 6,425.00	109	\$ 27.90	\$ 3,041.00	\$ 3,384.00
61	Coaster/Mug Rug	51	\$ 12.69	\$ 647.00	31	\$ 12.13	\$ 376.00	\$ 271.00
62	Sculpture	53	\$ 18.23	\$ 966.00	46	\$ 16.87	\$ 776.00	\$ 190.00
63	Wall Hanging/Picture	37	\$ 53.22	\$ 1,969.00	8	\$ 69.63	\$ 557.00	\$ 1,412.00
64	Wreath	2	\$ 71.00	\$ 142.00	2	\$ 71.00	\$ 142.00	\$ -

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65	Ornament	10	\$ 5.40	\$ 54.00	7	\$ 5.14	\$ 36.00	\$ 18.00
66	Pin Cushion	14	\$ 15.00	\$ 210.00	12	\$ 15.00	\$ 180.00	\$ 30.00
67	Sachet	0	-	\$ -	0	-	\$ -	\$ -
68	Bath Item	41	\$ 11.12	\$ 456.00	24	\$ 11.25	\$ 270.00	\$ 186.00
69	Kitchen Item	91	\$ 13.00	\$ 1,183.00	54	\$ 12.65	\$ 683.00	\$ 500.00
70	Basket	10	\$ 26.60	\$ 266.00	3	\$ 28.00	\$ 84.00	\$ 182.00
75	Rug	49	\$ 178.04	\$ 8,724.00	10	\$ 179.40	\$ 1,794.00	\$ 6,930.00
For the Home Total		<b>700</b>		<b>\$25,836.00</b>	<b>342</b>		<b>\$ 9,636.00</b>	<b>\$16,200.00</b>

<b>Category 8 MISCELLANEOUS</b>								
80	Bookmark	60	\$ 4.73	\$ 284.00	38	\$ 4.84	\$ 184.00	\$ 100.00
81	Card	44	\$ 18.64	\$ 820.00	42	\$ 18.10	\$ 760.00	\$ 60.00
82	Case: Needle/Glasses	0	-	\$ -	0	-	\$ -	\$ -
83	Christmas Decoration	240	\$ 9.73	\$ 2,334.00	146	\$ 10.53	\$ 1,537.00	\$ 797.00
84	Key Ring	22	\$ 11.18	\$ 246.00	11	\$ 11.45	\$ 126.00	\$ 120.00
85	Magnet/Paperweight	0	-	\$ -	0	-	\$ -	\$ -
86	Pet Accessory	79	\$ 11.92	\$ 942.00	54	\$ 11.70	\$ 632.00	\$ 310.00
87	Wrist Distaff	0	-	\$ -	0	-	\$ -	\$ -
88	Book	0	-	\$ -	0	-	\$ -	\$ -
89	Handmade Tool	0	-	\$ -	0	-	\$ -	\$ -
90	Miniature	22	\$ 7.05	\$ 155.00	2	\$ 7.00	\$ 14.00	\$ 141.00
91	Kits	63	\$ 19.87	\$ 1,252.00	28	\$ 22.86	\$ 640.00	\$ 612.00
92	Handmade Book	3	\$ 16.67	\$ 50.00	3	\$ 16.67	\$ 50.00	\$ -
93	Prepared Fiber	86	\$ 13.76	\$ 1,183.00	58	\$ 14.67	\$ 851.00	\$ 332.00
94	Yardage	0	-	\$ -	0	-	\$ -	\$ -
95	Yarn	74	\$ 21.70	\$ 1,606.00	36	\$ 18.86	\$ 679.00	\$ 927.00
96	Warp Chain	0	-	\$ -	0	-	\$ -	\$ -
97	Buttons	7	\$ 5.00	\$ 35.00	1	\$ 5.00	\$ 5.00	\$ 30.00
99	Other	127	\$ 26.27	\$ 3,336.00	74	\$ 21.66	\$ 1,603.00	\$ 1,733.00
Miscellaneous Total		<b>827</b>		<b>\$12,243.00</b>	<b>493</b>		<b>\$ 7,081.00</b>	<b>\$ 5,162.00</b>

<b>Grand Total</b>	<b>2,506</b>		<b>\$74,466.00</b>	<b>1,319</b>		<b>\$31,657.00</b>	<b>\$42,809.00</b>
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